







RBC Capital Markets Investor Meetings April 11-12, 2007



- Community shopping center portfolio anchored by grocery stores and discount department stores
- Geographic concentration in the Midwest and Southeast
- Focused on core and core-plus acquisitions, development of new shopping centers and value-added redevelopments
- Experienced management team with significant inside ownership









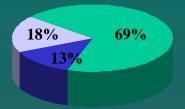
# Major Market Overview

	<b>Michigan</b>	<u> Florida</u>
Wgt. Average Income	\$77,126	\$68,947
Wgt. Average Population	188,960	160,970
Average Occupancy	93.9%	96.2%
Average Rental Rates	\$10.17	\$11.52
Size of Center	271,000	194,000
Average # of Anchors	2.9	2.4



## Diversified Tenant Mix

- Limited exposure to any single retailer
- 82% of base rental revenues from national and regional tenants



- National 69%
- Regional 13%
- Local 18%



Major Tenants:	Annualized Base Rent	% of Company Base Rent Revenues
TJ Maxx/Marshalls	\$ 5,179,100	3.7%
Publix	\$ 4,097,821	3.0%
Wal-Mart	\$ 3,677,704	2.7%
Home Depot	\$ 3,259,492	2.4%
OfficeMax	\$ 3,150,039	2.3%
Linens 'N Things	\$ 2,957,573	2.1%
Kmart	\$ 2,717,603	2.0%
Jo-Ann	\$ 2,468,537	1.8%
PetSmart	\$ 2,268,270	1.6%
Michael's	\$ 2,187,349	1.6%

# Focused Business Strategy

- On/off balance sheet acquisition philosophy to expand shopping center portfolio
- Stepped-up development plan, creating attractive returns and increased value
- Continual improvement of core assets for the generation of internal growth







- Acquire shopping centers anchored by supermarkets and/or a leading national anchor on balance sheet or through joint ventures
- Focus on markets where RPT currently owns properties
- Seek centers with opportunities to add valuelooking beyond the site



### JV with Clarion Lion Fund

- Venture mission to acquire \$450 million in stable, well-located assets in the Midwest and Southeast
- 15 assets acquired with an aggregate value of \$429.4 million, representing 95% of the total fund (all third-party acquisitions)
- Ramco earns market fees for acquisitions & dispositions, property management, leasing, financing and construction management



## JV with Clarion Lion Fund

	Current Portfolio	Total Fund
Total Capital	\$ 429,386	\$ 450,000
Source of Capital:		
Debt (estimated)	\$ 237,250	\$ 270,000
Equity—CLPF (70%)	134,495	126,000
Equity—Ramco (30%)	57,641	54,000
	\$ 429,386	\$ 450,000
Recurring Fees (annualized):		
Management Fees	\$ 1,614	\$ 1,700
Estimate of Ramco's Share of Earnings	5,117	4,500
	\$ 6,731	\$ 6,200
Acquisition Fees	\$ 2,774	\$ 2,800
Financing Fees	\$ 161	\$ 160



### JV with State of Florida Fund

- Venture mission to acquire \$450 million in core and core-plus assets in the Midwest and Mid-Atlantic United States
- Four assets acquired valued at \$149 million including three Ramco seed properties
- Ramco will earn market fees for acquisitions, dispositions, leasing, financing and asset/property management



## JV with State of Florida Fund

	Current Portfolio	Total Fund	
Total Capital	\$ 149,124	\$ 450,000	
Source of Capital:			
Debt (estimated)	\$ 78,658	\$ 259,183	
Equity-State of FL (80%)	56,373	152,654	
Equity-Ramco (20%)	14,093	38,163	
	\$ 149,124	\$ 450,000	
Recurring Fees (annualized):			
Management Fees	\$ 450	\$ 1,358	
Asset Management Fees	182	549	
Estimate of Ramco's Share of Earnings	982	2,336	
	\$ 1,614	\$ 4,243	
Acquisition Fees	\$ 746	\$ 2,250	



# Development Strategy



- Develop shopping centers in metropolitan markets
- Anchored by high-credit national tenants such as Target, Home Depot and Wal-Mart
- Target stabilized return on cost of approx. 10%



# River City Marketplace

- 465 acre mixed-use project strategically located in Jacksonville, Florida
- First phase complete accounting for approximately 800,000 SF of retail space. Project will include over 1.2 million SF upon completion.
- National, credit-quality anchors including Wal-Mart, Lowe's, Best Buy, Linens 'n Things, OfficeMax and Old Navy
- \$12.5 MM tax incremental financing for road infrastructure
- \$105 MM Project Cost with a 10% unlevered return









# Asset Management Strategy

Capitalize on opportunities to expand, re-tenant and redevelop properties within the core portfolio

- Protect market position of centers
- Improve credit quality of income
- Maximize return on investment

Enhance portfolio value through pro-active management

- Achieve consistent rental rate growth
- High retention rate of existing tenants at increasing rental rates
- High operating expense recovery ratio

# Redevelopment Projects

Redevelopment Projects	Stabilization	Description
Hunter's Square Farmington Hills, MI	2007	Replaced Eastern Mountain Sports with Ulta in 9,488 SF. Expanding TJ Maxx and retenanting Pier 1 space.
Paulding Pavilion  Hiram, GA	2007	Retenanting of former Publix space and development of outlot
West Allis Towne Centre West Allis, WI	2007	Addition of Office Depot and 16,000 SF of retail space to replace Kohl's Supermarket
Lakeshore Marketplace Norton Shores, MI	2007	Sale of land to Target and relocation of tenants
Troy Marketplace  Troy, MI	2007	Retenanting of former Home Expo space



# Increasing Rental Rates

Consistent annual increase in portfolio base rent



Non-anchor tenants 4.5% compounded annual growth rate



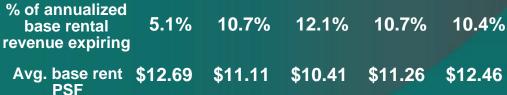
Anchor tenants
5.0% compounded annual growth rate



## Lease Expiration Schedule



- Average lease expirations of 7.7% of annualized base rental revenue from 2007 to 2011
- Historically retained over 75% of expiring leases, achieving rental increases of 8-10% over prior rents paid





## 2007 Business Goals



- Fill current JV acquisition commitments of \$500 MM with core, core-plus and opportunistic acquisitions
- Complete the development of three shopping centers in progress, commence two additional projects
- Maximize value of core assets through value-added redevelopments (5 new projects)
- Improve balance sheet by selling assets to new joint venture and redemption of Series C preferred shares



# Meeting Our Capital Needs

- Sell non-core or fully-valued assets
- Form strategic partnerships
- Raise equity for accretive uses

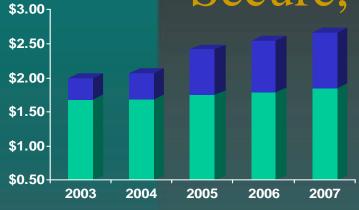


# Capital Structure

	<u>12/31/03</u>	12/31/04	12/31/05	<u>12/31/06</u>
Debt:				
Fixed Rate Debt	\$415,776	\$569,715	\$471,777	\$499,824
Variable Rate Debt	38,582	63,720	253,054	176,401
Total Debt	\$454,358	\$633,435	\$724,831	\$676,225
Redeemable Preferred Stock	\$28,450	\$27,650	\$26,150	\$27,050
Convertible Preferred Stock	\$0	\$64,642	\$56,387	\$71,744
Common Equity:				
Share price	\$28.30	\$32.25	\$26.65	\$38.14
Common shares	475,287	542,749	448,984	632,378
OP units	82,898	94,469	78,065	111,634
Total Common Equity	\$558,185	\$637,218	\$527,049	\$744,012
Total Capitalization	\$1,040,993	\$1,362,945	\$1,334,417	\$1,519,031
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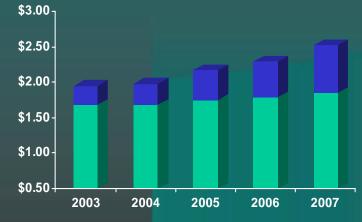


# Secure, Increasing Dividend



#### **FFO Payout**

	2003	2004	2005	2006	2007	
FFO per share	\$1.99	\$2.07	\$2.42	\$2.54	\$2.66E	1
Less Distributions	\$1.68	\$1.68	\$1.75	\$1.79	\$1.85	
Retained FFO	\$0.31	\$0.39	\$0.67	\$0.75	\$081	
FFO Payout Ratio	84.4%	81.2%	72.4%	70.6%	69.5%	



#### **FAD Payout**

	2003	2004	2005	2006	2007	
FAD per share	\$1.95	\$1.98	\$2.17	\$2.29	\$2.53E	
Less Distributions	\$1.68	\$1.68	\$1.75	\$1.79	\$1.85	
Retained FAD	\$0.27	\$0.30	\$0.42	\$0.50	\$0.68	
FAD Payout Ratio	86.0%	84.5%	80.8%	78.1%	73.2%	

Retained FFO/FAD

Shareholder/Operating Partnership Distributions

# Outstanding Investment



- Quality, well-located assets
- Secure, increasing dividend
- Multiple discount to peer group

